

SEC



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MISSION

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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER

8-52300

## FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/07 AND ENDING 12/31/07  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Falkenberg Capital Corporation

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

600 S. Cherry Street, Suite 1108

(No. and Street)

DenverCO80246

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Bruce Falkenberg303-320-4800

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION****PROCESSED**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Harding and Hittesdorf, P.C.

(Name - if individual, state last, first, middle name)

600 S. Cherry St., #815 DenverCOSEC 80246

(Address)

(City)

(State)

(Zip Code)

Mail Processing Section

## CHECK ONE:

☒ Certified Public Accountant☐ Public Accountant☐ Accountant not resident in United States or any of its possessions.

MAR 04 2008

Washington, DC

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**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

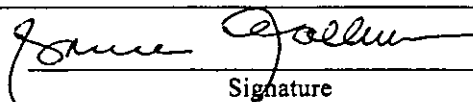
## OATH OR AFFIRMATION

I, Bruce Falkenberg, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Falkenberg Capital Corporation, as of December 31, 20 07, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

  
Signature  
President  
Title

\_\_\_\_\_  
Notary Public

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- ☒ (o) Independent auditors' report on internal control.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FALKENBERG CAPITAL CORPORATION  
(SEC File No. 8-52300)

Financial Statements and Supplemental  
Schedules for the Years Ended December 31, 2007 and 2006  
and Independent Auditors' Report and  
Supplemental Report on Internal  
Accounting Control

SEC  
Mail Processing  
Section

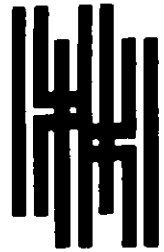
MAR 04 2008

Washington, DC  
101

# HARDING AND HITTESDORF, P.C.

Certified Public Accountants

600 S. Cherry Street, Suite 815  
Denver, Colorado 80246  
(303) 393-0888  
FAX (303) 393-0894  
www.hhcapafirm.com



## INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholder  
Falkenberg Capital Corporation  
Denver, Colorado

We have audited the accompanying statements of financial condition of Falkenberg Capital Corporation (an S corporation) as of December 31, 2007 and 2006, and the related statements of operations, retained earnings and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 of the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with audit standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above presents fairly, in all material respects, the financial position of Falkenberg Capital Corporation at December 31, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*H. J. Hittesdorf, P.C.*  
HARDING AND HITTESDORF, P.C.  
Certified Public Accountants

February 25, 2008

FALKENBERG CAPITAL CORPORATION  
STATEMENTS OF FINANCIAL CONDITION

ASSETS

	DECEMBER 31,	
	2007	2006
CURRENT ASSETS:		
Cash	\$ 267,825	\$ 555,907
Due from officer	35,054	34,301
Other	1,809	3,270
Total Current Assets	304,688	593,478
PROPERTY AND EQUIPMENT, at cost		
Office equipment	98,090	87,607
Furniture	59,029	58,319
	157,119	145,926
Less accumulated depreciation and amortization	153,453	141,344
	3,666	4,582
OTHER ASSET:		
Deposits	1,245	1,245
	\$ 309,599	\$ 599,305

See accompanying notes to financial statements.

# LIABILITIES AND STOCKHOLDER'S EQUITY

	DECEMBER 31,	
	2007	2006
CURRENT LIABILITIES:		
Accounts payable	\$ 17,732	\$ 14,104
Accrued expenses	1,176	9,576
Total Current Liabilities	18,908	23,680
COMMITMENT (Note 5)		
STOCKHOLDER'S EQUITY:		
Common stock, no par value; authorized 10,000 shares, 1,000 shares issued and outstanding	1,250	1,250
Retained earnings	289,441	574,375
	290,691	575,625
	\$ 309,599	\$ 599,305

# FALKENBERG CAPITAL CORPORATION

## STATEMENTS OF OPERATIONS

	YEARS ENDED	
	DECEMBER 31,	
	2007	2006
REVENUES:		
Advisory services	\$ 2,075,907	\$ 1,828,171
Other income	35,000	-
Interest income	17,558	9,240
	<u>2,128,465</u>	<u>1,837,411</u>
OPERATING EXPENSES:		
Salaries and commissions	903,792	801,041
Travel and entertainment	81,172	94,708
Office rent	53,542	37,613
Payroll taxes	42,685	42,827
Legal and professional fees	38,235	230,148
Telephone	35,121	17,564
Insurance	27,573	21,461
Miscellaneous	23,041	31,325
Advertising	18,715	18,553
Office expense	17,511	18,595
Conventions and seminars	17,380	10,178
Depreciation and amortization	14,255	38,770
Computer expense	13,992	14,204
Retirement plan expense	13,478	-
Dues and subscriptions	12,907	16,415
	<u>1,313,399</u>	<u>1,393,402</u>
NET INCOME	<u>\$ 815,066</u>	<u>\$ 444,009</u>

See accompanying notes to financial statements.

FALKENBERG CAPITAL CORPORATION  
STATEMENTS OF RETAINED EARNINGS  
YEARS ENDED DECEMBER 31, 2007 AND 2006

Balance at January 1, 2006	\$ 980,366
Net income	444,009
Dividend distributions	<u>(850,000)</u>
Balance at December 31, 2006	574,375
Net income	815,066
Dividend distributions	<u>(1,100,000)</u>
Balance at December 31, 2007	<u><u>\$ 289,441</u></u>

See accompanying notes to financial statements.



# FALKENBERG CAPITAL CORPORATION

## STATEMENTS OF CASH FLOWS

	YEARS ENDED	
	DECEMBER 31,	
	2007	2006
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 815,066	\$ 444,009
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	14,255	38,770
Gain from sale of property and equipment	-	(160)
Increase (decrease) in cash resulting from change in:		
Due from officer	(753)	116
Other current assets	1,461	(2,161)
Accounts payable	3,628	12,294
Accrued expenses	(8,400)	(504)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>825,257</b>	<b>492,364</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of property and equipment	(13,339)	(38,770)
Proceeds from sale of property and equipment	-	1,238
<b>NET CASH USED FOR INVESTING ACTIVITIES</b>	<b>(13,339)</b>	<b>(37,532)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Dividend distributions	(1,100,000)	(850,000)
<b>NET CASH USED FOR FINANCING ACTIVITIES</b>	<b>(1,100,000)</b>	<b>(850,000)</b>
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>(288,082)</b>	<b>(395,168)</b>
<b>CASH AT BEGINNING OF YEAR</b>	<b>555,907</b>	<b>951,075</b>
<b>CASH AT END OF YEAR</b>	<b>\$ 267,825</b>	<b>\$ 555,907</b>

See accompanying notes to financial statements.

FALKENBERG CAPITAL CORPORATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2007 AND 2006

1. Summary of Significant Accounting Policies

Organization

Falkenberg Capital Corporation (an S corporation) provides merger and acquisition and corporate finance services, exclusively in the United States, to companies engaged in the telecommunications and media industries.

Cash and Cash Equivalents

Cash on hand and investments with original maturities of three months or less are classified as cash equivalents.

Property and Equipment

Property and equipment are stated at cost. Depreciation is calculated principally by the straight-line method using a useful life of three to eight years. Maintenance and repairs are expensed as incurred. Major betterments are capitalized.

Income Taxes

The Company is not a taxpaying entity for federal or state income tax purposes. Accordingly, no income tax expense has been recorded in the financial statements. Income of the Company is taxed to the shareholder in his individual return.

Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentration of credit risk consist primarily of temporary cash investments. The Company restricts temporary cash investments to financial institutions with high credit standing. Such temporary cash investments are often in excess of the FDIC insurance limit.

Advertising Costs

Advertising costs are expensed as incurred.

FALKENBERG CAPITAL CORPORATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2007 AND 2006

1. Summary of Significant Accounting Policies (Continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Reclassifications

Certain prior year amounts have been reclassified for comparability with the 2007 presentation.

2. Significant Clients

The Company generally derives significant revenue from a few key clients. However, the makeup of the Company's client base varies from year to year. Accordingly, an annual concentration in revenue from the same clients is remote. The Company derived approximately 69% of total revenue from three clients in 2007 and 89% of total revenue from five clients in 2006.

3. Retirement Plan

The Company adopted a 401(k) profit sharing plan on January 1, 2007 which covers substantially all employees. Participating employees may elect to contribute, on a tax-deferred basis, a portion of their compensation in accordance with Section 401(k) of the Internal Revenue Code. The Company matches 4% of employee contributions and additional contributions may be made to the plan at the discretion of the employer. The Company's contributions to the plan for the year ended December 31, 2007 was \$11,078.

FALKENBERG CAPITAL CORPORATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2007 AND 2006

4. Statutory Requirements

Pursuant to Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain minimum net capital of \$5,000. At December 31, 2007, the Company's net capital was \$248,567.

The Company is exempt from certain provisions of Rule 15c3-3 of the Securities Exchange Act of 1934 and, accordingly, is not required to maintain a "Special Account for Exclusive Benefit of Customers". Such exemption is in accordance with paragraph (k) (2) (i) of the Rule.

5. Commitment

Lease Commitment

The Company incurred rental expense of \$53,542 in 2007 and \$37,613 in 2006 under a non-cancelable operating lease agreement for office space. Future minimum lease payments under this lease through April 2011 are:

2008	\$ 47,383
2009	48,741
2010	50,147
2011	<u>16,872</u>
	<u>\$ 163,143</u>

FALKENBERG CAPITAL CORPORATION

SUPPLEMENTAL SCHEDULE OF COMPUTATION OF NET CAPITAL,  
MINIMUM NET CAPITAL REQUIRED, AND AGGREGATE INDEBTEDNESS

DECEMBER 31, 2007

STOCKHOLDER'S EQUITY	\$ 290,691
DEDUCTIONS:	
Non-allowable assets	<u>(42,124)</u>
NET CAPITAL	<u>\$ 248,567</u>
MINIMUM NET CAPITAL REQUIRED (greater of 6-2/3% of aggregate indebtedness or \$5,000)	<u>\$ 5,000</u>
AGGREGATE INDEBTEDNESS	
TOTAL LIABILITIES AND AGGREGATE INDEBTEDNESS	<u>\$ 18,908</u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	<u>.076:1</u>

There is no difference between the above net capital computation and the corresponding computation included in the Company's original Form X-17A-5 Part IIA Filing.

SCHEDULE I

FALKENBERG CAPITAL CORPORATION

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS  
FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-3

DECEMBER 31, 2007

The Company is exempt from the provisions of Rule 15c3-3 of the Securities Exchange Act of 1934, since the Company's activities are limited to those which qualify for an exemption under paragraph (k) (2) (i) of the Rule.

SCHEDULE II

# HARDING AND HITTESDORF, P.C.

Certified Public Accountants

600 S. Cherry Street, Suite 815  
Denver, Colorado 80246  
(303) 393-0888  
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www.hhcfafirm.com



February 25, 2008

To The Stockholder  
Falkenberg Capital Corporation  
Denver, Colorado

In planning and performing our audit of the financial statements of Falkenberg Capital Corporation (the "Company") as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the

preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A *control deficiency* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *significant deficiency* is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A *material weakness* is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007 to meet the SEC's objectives.



This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*H & H Hittesdorf, P.C.*

HARDING AND HITTESDORF, P.C.  
Certified Public Accountants

END